13th April 2021

Dr. Ngozi Okonjo-Iweala Director General World Trade Organization

cc. Dr. Tedros Adhanom Ghebreyesus Director General World Health Organization

cc Members of the WTO

Dear Dr. Ngozi,

We congratulate you on your election as the Director General of the World Trade Organization.

Civil society organizations signed on to this letter are encouraged that you would like to contribute to addressing the global challenges of inadequate supply and inequitable access to COVID-19 medical products, especially vaccines.

However, we would also like to express our concern over the emphasis on industry-controlled bilateral agreements as the primary approach to addressing global production constraints and supply shortages. We note that some WTO Members have submitted WT/GC/230ⁱ. While the objective of this proposal may be well-intended, the proposed approach is also mainly centred on bilateral agreements controlled by corporate rightsholders. The same strategy has already been used by the pharmaceutical industry for the past year, including the oft-cited Oxford/AstraZeneca agreement with the Serum Institute of India. There is considerable experience on the constraints such agreements put on local production and equitable worldwide access to life-saving pharmaceuticals.ⁱⁱ

Bilateral agreements that have been signed to date contain restrictive terms and conditions that reinforce vertical control of technology-holding companies, artificially limit production and supply to constrain global supply options and are mostly un-transparent with governments and the public learning about the limits imposed post-facto, if ever. For instance, Astra Zeneca almost entirely relies on one manufacturer in India, which it has licensed, for the supply of its vaccine to low and middle income countries including the COVAX Facility, and consequently billions of people are now primarily dependent upon the vaccine supplies from one company in India.

Most of the existing bilateral agreements to produce COVID-19 vaccines are contract manufacturing agreements through which the contracted entity manufactures on behalf of a licensor that maintains full control over the use of its technology, the volume of production and where and at what prices vaccines may be supplied.ⁱⁱⁱ Although contractors may help ease some production pressure in the short term, the model cannot guarantee sustainability because contractors have no legal rights to independently produce and supply the concerned technologies worldwide. We have also observed from publicly available information that in some agreements the technology holder maintains control over the vaccine component and prevents the licensee from manufacturing the vaccine component, hence creating dependency on the technology holder for the supply of the vaccine component^{iv}, while others contain territorial restrictions^v.

These agreements also depend on the "willingness" of the technology holder to license at all and as such are failing to mobilise global manufacturing capacity and diversifying supply options, on transparent terms that prioritize boosting global supply of the vaccine components and the final product. For instance, Moderna and Pfizer have yet to enter into license agreements with developing country manufacturers allowing for technology transfer and manufacture to supply developing countries.

We recall that early on in the pandemic the World Health Organization (WHO) launched the COVID-19-Technology Access Pool (C-TAP) initiative calling on pharmaceutical companies to commit to transparent non-exclusive global voluntary licensing. However, this initiative has been rejected by the global biopharmaceutical companies. The voluntary bilateral contracting approach is the preferred choice of pharmaceutical corporations holding the technology for it allows them to control production and supply to markets, which they consider lucrative for their future profits. An example of this expectation of future profits is Pfizer's stated intention to shift some production to manufacturing booster doses for rich countries even while some low and middle income countries have not had an initial vaccine and to raise its vaccine price to an estimate \$150-175 per dose in what it considers the post-acute-pandemic phase.^{vi}

We understand your recent call, alongside other proposals, for a "Third Way" that entails once again appealing to pharmaceutical corporations to take voluntary actions. As elaborated above, we sincerely raise your attention to the inherent limitations of being dependent on corporations' voluntary measures that have been proven to be insufficient in this pandemic.

The world is in a state of a global health emergency, where societies, economies, and livelihoods worldwide are in a dire situation. And most pharmaceutical companies have benefitted from large amount of public funds invested in R&D, trials and spent on procurement, with little to no accountability and conditions attached to guarantee access. For instance, Pfizer and Moderna are expecting vaccine revenue of between \$15-30 billion in 2021. It is time to realize governments' core and collective responsibility to collaborate and address monopolies on technologies concretely.

We believe that the way forward should be to remove barriers towards the development, production and approval of vaccines, therapeutics and other medical technologies necessary for the prevention, containment and treatment of the COVID-19 pandemic, so that more manufacturers, especially from developing countries, may independently contribute to the global supply. Global supply should not be dependent on the purely commercial prerogatives and exclusive rights of pharmaceutical companies holding the technology. There is simply too much at stake. In the context of WTO, temporarily waiving relevant intellectual property rules that reinforce monopolies, is an important contribution that the WTO as a rule-based multilateral institution can make on this matter in the pandemic, alongside reaffirming and supporting the full use of existing public-health-safeguarding flexibilities of the TRIPs agreement. Voluntary licensing, if pursued, should treat vaccine as a global public good, be open and allow for transparent global non-exclusive licenses with worldwide coverage of supply, and left to the WHO that has established C-TAP for this purpose.

We look forward to further engagement and discussions on this matter.

Signatories (updated as at 14 April)

Global

- 1. Amnesty International
- 2. AVAC
- 3. Casa Generalizia della Societa del Sacro Cuore
- 4. Congregation De Notre-Dame
- 5. Congregation of the Mission
- 6. Development Alternatives with Women for a New Era (DAWN)
- 7. EqualHealth Global Campaign Against Racism
- 8. Fondation Eboko
- 9. Health Alliance International
- 10. Health Action International
- 11. Health GAP
- 12. IndustriALL Global Union

- 13. International Network of Religious Leaders living with or personally affected by HIV and AIDS
- 14. International Presentation Association
- 15. International Treatment Preparedness Coalition (ITPC)
- 16. LDC Watch
- 17. Médecins du Monde
- 18. Médecins Sans Frontières (MSF) Access Campaign
- 19. Oxfam International
- 20. Passionists International
- 21. People's Vaccine Alliance
- 22. Reality of Aid Network
- 23. Regions Refocus
- 24. Sisters of Notre Dame de Namur
- 25. Social Justice and Ecology Secretariat, Society of Jesus
- 26. Social Watch
- 27. Society for international Development (SID)
- 28. Vaccine Advocacy Resource Group (VARG)
- 29. Yolse, Santé Publique et Innovation

Regional

- 30. AIDS and Rights Alliance in Southern Africa (ARASA)
- 31. African Alliance
- 32. Arab NGO Network for Development (ANND)
- 33. Asia Pacific Network of People Living with HIV (APN+)
- 34. Asian Indigenous Women's Network (AIWN)
- 35. Corporate Europe Observatory
- 36. Focus on the Global South
- 37. Health Action International Asia Pacific
- 38. International Treatment Preparedness Coalition (ITPCru), (Eastern Europe & Central Asia)
- 39. International Treatment Preparedness Coalition Latin America and The Caribbean
- 40. International Treatment Preparedness Coalition ITPC-MENA, (Middle-East & North Africa)
- 41. Jesuitenmission Germany & Austria
- 42. Pacific Network on Globalisation
- 43. Project Organising Development Education and Research (PODER)
- 44. Red Latino Americana por el Acceso a Medicamentos (RedLAM)
- 45. South Asia Alliance for Poverty Eradication
- 46. Southern African Programme on Access to Medicines and Diagnostics
- 47. Third World Network-Africa (TWN-Africa)
- 48. Universities Allied for Essential Medicines Europe (UAEM)

National

- 49. Access to Medicines Research Group, China
- 50. Acción Internacional para la Salud, Peru
- 51. Action against AIDS, Germany
- 52. ActionAid Australia
- 53. Active Citizens Movement, South Africa
- 54. Africa Europe Faith and Justice Network (AEFJN), Belgium
- 55. Africa Faith and Justice Network, United States
- 56. Africaine de Recherche et de Coopération pour l'Appui au Développement Endogène (ARCADE), Senegal
- 57. Africa Japan Forum, Japan

- 58. Aid/Watch, Australia
- 59. Alboan Fundazioa, Spain
- 60. All India Drug Action Network, India
- 61. American Friends Services Committee, United States
- 62. Asian Health Institute, Japan
- 63. Asociación por un Acceso Justo al Medicamento, Spain
- 64. Association for International Development and Research in Sustainability, Malaysia
- 65. Association For Promotion Sustainable Development, India
- 66. Association Marocain des Droits Humains, Morocco
- 67. Association of Concerned Africa Scholars (USA), United States
- 68. Association of legal entities Association of harm reduction "Partner network", Kyrgyzstan
- 69. ATTAC Hungary Association, Hungary
- 70. Auckland Peace Action, New Zealand
- 71. Australian Arts Trust / Music Trust, Australia
- 72. Australian Council for International Development, Australia
- 73. Australian Council of Trade Unions, Australia
- 74. Australian Fair Trade and Investment Network, Australia
- 75. Balance Promoción para el Desarrollo y Juventud AC, Mexico
- 76. Balay Alternative Legal Advocates for Development in Mindanaw, Inc., Philippines
- 77. Belgian Lung and Tuberculosis Association, Belgium
- 78. Belong Aotearoa (Formerly known as Auckland Regional Migrant Services Charitable Trust ARMS), New Zealand
- 79. Both ENDS, The Netherlands
- 80. Brazilian Federation of Library Association and Institution FEBAB, Brazil
- 81. Brazilian Interdisciplinary Aids Association, Brazil
- 82. Bread for the World, Germany
- 83. Building Inclusive Society Tanzania Organization (BISTO), Tanzania
- 84. BUKO Pharma-Kampagne, Germany
- 85. Campaign for Access to Medicines-India
- 86. Canadian Centre for Policy Alternatives, Canada
- 87. Canadian Coalition for Global Health Research, Canada
- 88. Canadian Jesuits International (CJI), Canada
- 89. Canadian Society for International Health, Canada
- 90. Cancer Alliance, South Africa, South Africa
- 91. Cancer Patients Aid Association, India
- 92. Center for Accountability and Inclusive Development (CAAID), Nigeria
- 93. Center for International Policy, United States
- 94. Center for Peace Education and Community Development, Nigeria
- 95. Centre Europe- Tiers Monde (CETIM), Switzerland
- 96. Centre for the AIDS Programme of Research in South Africa (CAPRISA), South Africa
- 97. Charitable organization "100 Percent Life", Ukraine
- 98. Christian Education and Development Organization (CEDO), Tanzania
- 99. Citizens Trade Campaign, United States
- 100. Citizens' Health Initiative, Malaysia
- 101. Coalition for Health Promotion and Social Development (HEPS) Uganda
- 102. Coalition for Research and Action for Social Justice and Human Dignity, Finland
- 103. Coalition of Women Living with HIV and AIDS, Malawi
- 104. Coletivo Mangueiras, Brazil
- 105. Columban Center for Advocacy and Outreach, United States
- 106. Consorcio para el Diálogo Parlamentario MX, Mexico
- 107. Consumer Association the Quality of Life, Greece
- 108. Consumers' Association of Penang, Malaysia
- 109. Crisis Home, Malaysia

- 110. Delhi Network of Positive People, India
- 111. Diverse Women for Diversity, India
- 112. Drug Action Forum-Karnataka, India
- 113. Dua'a Qurie, Palestinian NGO Network, Palestine
- 114. Ecologistas en Acción, Spain
- 115. Equal Health and Medical Access on COVID-19 for All! Japan Network, Japan
- 116. Edmund Rice International, United States
- 117. Equidad de Género: Ciudadanía, Trabajo y Familia, Mexico
- 118. Fair World Project, United States
- 119. Fairwatch Italy, Italy
- 120. Federation of Democratic Labour Unions, Mauritius
- 121. Food Sovereignty Alliance, India
- 122. Fórum Nacional de Prevenção e Erradicação do Trabalho Infantil FNPETI, Brazil
- 123. Foundation for Research in Science Technology and Ecology, India
- 124. Freshwater Action Network Mexico, Mexico
- 125. Fundación Arcoíris por el respeto a la diversidad sexual, Mexico
- 126. Fundación Entreculturas-Fe y Alegría España, Spain
- 127. Fundación Grupo Efecto Positivo, Argentina
- 128. Fundación IFARMA, Colombia
- 129. Fundación Mexicana para la Planeación Familiar, A. C. MEXFAM, Mexico
- 130. Fundación Salud por Derecho, Spain
- 131. Gandhi Development Trust, South Africa
- 132. Gestos (soropositividade, comunicação, gênero), Brazil
- 133. Global Health Advocates / Action Santé Mondiale, France
- 134. Global Humanitarian Progress Corporation, Colombia
- 135. Global Justice Now, United Kingdom
- 136. Grandmothers Advocacy Network, Canada
- 137. Green Without Borders, Kenya
- 138. Groupe d'Action, de Paix et de Formation pour la Transformation (GAPAFOT), Central African Republic
- 139. Grupo de Incentivo à Vida (GIV), Brazil
- 140. Handelskampanjen, Norway
- 141. Health Justice Initiative, South Africa
- 142. Health Equity Initiatives, Malaysia
- 143. HIV Legal Network, Canada
- 144. Human Rights Research Documentation Center (HURIC), Uganda
- 145. Ignation Solidarity Network, United States
- 146. Indian Social Action Forum (INSAF), India
- 147. Indonesia AIDS Coalition, Indonesia
- 148. Indonesia for Global Justice, Indonesia
- 149. Initiative for Health & Equity in Society, India
- 150. Instituto Cidades Sustentaveis, Brazil
- 151. International Treatment Preparedness Coalition-South Asia, India
- 152. International Women's Rights Action Watch Asia Pacific (IWRAW Asia Pacific), Malaysia
- 153. IT for Change, India
- 154. It's Our Future, New Zealand
- 155. Jan Swasthya Abhiyan (JSA) Rajasthan/Prayas, India
- 156. Jesuit Conference of Africa and Madagascar, Kenya
- 157. Jesuit Justice and Ecology Network Africa, Kenya
- 158. Jesuit Missions, United Kingdom
- 159. Just Treatment, United Kingdom
- 160. Justice is Global, United States
- 161. Kenya Legal & Ethical Issues Network on HIV & AIDS, Kenya

- 162. Knowledge Commune, Republic of Korea
- 163. Korean Pharmacists for Democratic Society, Republic of Korea
- 164. Lawyers Collective, India
- 165. Life Concern, Malawi
- 166. Little Sisters of the Assumption, United States
- 167. Madhyam, India
- 168. Malaysian AIDS Council (MAC), Malaysia
- 169. Maritime Union of Australia Victoria Branch, Australia
- 170. Mauritius Trade Union Congress, Mauritius
- 171. Médecins sans Frontière, Japan
- 172. Medical Action Group, Philippines
- 173. Medical Mission Institute Würzburg, Germany
- 174. Medico International, Germany
- 175. Médicos sin marca Colombia, Colombia
- 176. Migration and Sustainable Development Alliance, Mauritius
- 177. Milwaukee Fair Trade Coalition, United States
- 178. MISEREOR Germany, Germany
- 179. Missionary Society of St Columban, Australia
- 180. MY World Mexico, Mexico
- 181. National Campaign for Sustainable Development Nepal, Nepal
- 182. Nelson Mandela TB HIV Community Information and Resource Center CBO Kisumu Kenya
- 183. NETWORK Lobby for Catholic Social Justice, United States
- 184. New South Wales Retired Teachers' Association, Australia
- 185. New Zealand Alternative, New Zealand
- 186. NGO Federation of Nepal, Nepal
- 187. Nigerian Women Agro Allied Farmers Association, Nigeria
- 188. Observatoire de la transparence dans les politiques du médicament, France
- 189. ONG Positive Initiative, Republic of Moldova
- 190. Oxfam New Zealand, New Zealand
- 191. Pacific Asia Resource Center (PARC), Japan
- 192. Pakistan Fisherfolk Forum, Pakistan
- 193. Passionist Center-Justice, Peace and Integrity of Creation, Inc., Philippines
- 194. People PLUS, Belarus
- 195. People's Health Forum, Malaysia
- 196. People's Health Movement Canada, Canada
- 197. People's Health Movement (PHM) Japan Circle, Japan
- 198. People's Health Movement Nepal, Nepal
- 199. People's Health Movement Uganda (PHMUGA), Uganda
- 200. People's Health Movement South Africa, South Africa
- 201. Pertubuhan Kebajikan Intan Zon Kehidupan, Malaysia
- 202. Philippine Alliance of Human Rights Advocates (PAHRA), Philippines
- 203. Philippine Human Rights Information Center (PhilRights), Philippines
- 204. Phoenix Settlement Trust, South Africa
- 205. Positive Malaysian Treatment Access & Advocacy Group (MTAAG+), Malaysia
- 206. Public Citizen, United States
- 207. Public Eye, Switzerland
- 208. Public Health Association of Australia, Australia
- 209. Public Health Research Society Nepal, Nepal
- 210. Red Argentina de Personas Positivas (Redar Positiva), Argentina
- 211. Red de Acceso a Medicamentos, Guatemala
- 212. Réseau québécois sur l'intégration continentale (RQIC), Canada, Quebec
- 213. Rural infrastructure and human resources development organisations, Kpk, Pakistan
- 214. Salesian Missions, Inc. United States

- 215. Salud y Farmacos, United States
- 216. Sankalp Rehabilitation Trust, India
- 217. Save the Children South Africa
- 218. SEATINI-Uganda
- 219. SECTION27, South Africa
- 220. Sentro ng mga Nagkakaisa at Progresibong Manggagawa (SENTRO), Philippines
- 221. SHARE, Japan
- 222. Sisters of Charity Federation, United States
- 223. Social Development Through Community Action (SODECA), Kenya
- 224. Social Watch Philippines-Alternative Budget Initiative Health Cluster, Philippines
- 225. Southern and East African Trade and Negotiations Institute South Africa
- 226. Southern African Programme on Access to Medicines and Diagnostics (SAPAM), South Africa
- 227. Students for Global Health, United Kingdom
- 228. SWP-ABI Health Cluster, Philippines
- 229. Tebtebba (Indigenous Peoples' International Centre for Policy Research and Education), Philippines
- 230. Terra Nuova, Italy
- 231. Third World Network, Malaysia
- 232. Trade Collective, South Africa
- 233. Trade Justice Network- Canada
- 234. Trade Justice PEI, Canada
- 235. Trade Justice Pilipinas, Philippines
- 236. Trade Justice Prince Edward Island, Canada
- 237. Transnational Institute, The Netherlands
- 238. Treatment Action Group, United States
- 239. UDK Consultancy, Malawi
- 240. UNANIMA International, United States
- 241. UnionsWA, Australia
- 242. Universities Allied for Essential Medicines UK, United Kingdom
- 243. War on Want, United Kingdom
- 244. Washington Biotechnology Action Council, United States
- 245. Watch Democracy Grow, United States
- 246. Women's Coalition Against Cancer WOCACA, Malawi
- 247. WomanHealth Philippines
- 248. Women's Probono Initiative, Uganda
- 249. Youth and Small Holder Farmers, Nigeria
- 250. Zimbabwe National Network of PLHIV (ZNNP+), Zimbabwe

iv e.g. Serum Institute of India and Novavax Agreement

ⁱ Enhancing the role of the World Trade Organization in the global effort toward the production and distribution of Covid-19 vaccines and other medical products.

ii https://msfaccess.org/sites/default/files/2020-10/IP_VoluntaryLicenses_full-brief_Oct2020_ENG.pdf

iii e.g. Moderna-Lonza Agreement

^v e.g. Astra Zeneca and Fiocruz Agreement

vi https://www.fiercepharma.com/pharma/pfizer-eyes-higher-covid-19-vaccine-prices-after-pandemic-exec-analyst

vii https://www.theguardian.com/business/2021/mar/06/from-pfizer-to-moderna-whos-making-billions-from-covid-vaccines